



MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

**PLANNING AND DEVELOPMENT DEPARTMENT,
RESEARCH AND TRAINING WING,
GOVERNMENT OF THE SINDH**

AND

INSTITUTE OF BUSINESS MANAGEMENT, KARACHI

DATE: 27 May, 2021

This Memorandum of Understanding (hereinafter called MoU) is drawn up and agreed upon to establish the cooperation:

BETWEEN

THE INSTITUTE OF BUSINESS MANAGEMENT an institute established through the Institute of Business Management Act 1997 having its head office at NACLAS No. 24 (C), Survey No. 84, Deh Dil, Tapo Ibrahim Hyderi, Korangi Town, Karachi ("IoBM")

AND

PLANNING AND DEVELOPMENT DEPARTMENT (P&DD), GOVERNMENT OF THE SINDH, executed through the Secretary (Planning), Planning and Development Department, Government of Sindh with its principal office at Sindh Secretariat Karachi, on the other part.

GENERAL CONSIDERATIONS

For this MoU, Both Planning and Development Department, Sindh and Institute of Business Management shall hereinafter be referred to collectively as the "Parties" and shall each be referred to as a "Party"

WHEREAS, the Planning and Development Department of the Government of the Sindh is implementing through its Annual Development Plan primarily for 03 years (extendable).

The scope of the project includes:

1. Technical assistance and implementation of research and training, which will cover social, economic and infrastructure sectors pertaining, but not restricted to, the Annual Development Plan.
2. Modalities for delivery include, but are not restricted to:
 - a. Policy Research
 - b. Academic Collaboration
 - c. Mid-Term and Impact Evaluation Studies (as prioritized by the Planning and Development Department.)
 - d. Trainings on a variety of Sectors (as prioritized by the Planning and Development Department).
 - e. Mutually beneficial capacity building activities and programs pertaining to the P&D Board and its relevant departments which include, but are not restricted to:
 - i. Research and Training Wing
 - ii. Provincial Bureau of Statistics
 - iii. Monitoring and Evaluation Cell
 - iv. Urban Policy and Strategic Planning

AND WHEREAS the parties agree to the need for:

- The enhancement of knowledge-based trainings and academic collaborations with partners to create an eco-system of quality research to improve service delivery and;
- The establishment of a framework to facilitate increased research capacity that translates into evidence-based policymaking and improved functioning and quality of Public Investment Management in the province of Sindh.

NOW, THEREFORE, THE PARTIES HERETO AGREE AS FOLLOWS





ARTICLE I OBJECTIVES

1. This MoU provides a framework for cooperation between the Parties for mutually beneficial cooperation in conducting research that informs policy, and trainings directed towards capacity building of professionals working in the Planning Department, Government of the Sindh.
2. In order to achieve the objectives, stated in Clause 1, of this Article, the Parties shall work in a spirit of reciprocity within the framework of their domestic laws, regulations, policies, and constituent documents.

ARTICLE II SCOPE AND AREAS OF COOPERATION

Subject to the provisions of this MoU, availability of funds, Clause 2 of Article I and other necessary prerequisites, the Parties hereby agree to cooperate in promoting and undertaking the following activities (not exclusively):

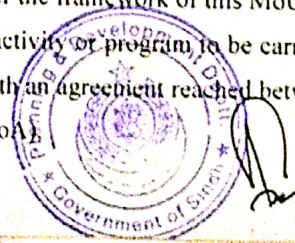
1. Collaboration on the institutional strengthening of P&D Board and its aforementioned departments;
2. Strengthening the monitoring and evaluation capacity of the P&D Board by collaborating on the development of a results-based framework, commissioning impact evaluation and benefit incidence analysis studies;
3. Collaboration on mutually beneficial research and surveys as prioritized by both the parties;
4. Sharing of data, and education materials;
5. Exchange of experts and resource persons to speak at IoBM and in the P&DD, Government Sindh; and
6. Assisting in promoting mutual activities.

ARTICLE III METHODS OF COOPERATION

1. The Parties shall take necessary measures to ensure the successful implementation of this MoU. For this purpose, subject to the rules and regulations of each Party, the Parties hereby agree to allocate the necessary resources to the areas of cooperation specified under Article II of this MoU.
2. The Parties shall consult with each other to determine implementation procedures to ensure efficient execution of the areas of cooperation under Article II of this MoU.
3. The Parties shall keep each other informed of any progress or development concerning the areas of cooperation under Article II of this MoU.
4. All communications, including requests for information, responses to requests for information, and exchanges of information between the Parties, shall be undertaken in writing in the English language and may be transmitted by mail, facsimile, email or any other method mutually agreed upon by the Parties.

ARTICLE IV FINANCIAL PROVISIONS

1. The budget for any activity or program to be conducted under the framework of this MoU shall be determined through consultation between the Parties. The costs of any activity or program to be carried out shall then be borne either singly or jointly by the parties in accordance with an agreement reached between the Parties on a case-by-case basis in separate Memoranda of Agreement (MoA).



2. A detailed work plan for all impact evaluation studies, research and training programs will be agreed upon by the Parties at a planning workshop to be held within one month of signing this MoU.

ARTICLE V CONTACT PERSONS

Director-General
Research and Training Wing

Head of Corporate Trainings
Entrepreneurship & Management
Excellence Center (EMEC)

Office of Research and Training
Wing
P&DD, Govt. of Sindh
Mezzanine Floor Fayyaz Center
Shahrah-e-Faisal, Karachi

Institute of Business Management
Korangi Creek, Karachi
Post Code: 75190

Telephone: +92 (2199332153)

Telephone: (+92-21) 35090961-67
Email: emec@iobm.edu.pk

ARTICLE VI RESERVATIONS

Each party reserves the right:

1. To determine whether to exchange any particular information;
2. To suspend this MoU upon the provision of a written notice given by one Party to the other Party at least one month in advance.

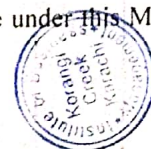
ARTICLE VII DISPUTE SETTLEMENT

Any dispute between the Parties arising from the interpretation of this MoU shall be settled amicably through mutual consultation or negotiation between the Parties without reference to any third party.

If the dispute is not settled amicably the parties shall appoint the Sole Arbitrator under the Arbitration Act, 1940 for resolution of the dispute

ARTICLE VIII VALIDITY, AMENDMENT, MODIFICATION OR TERMINATION

1. This MoU shall remain in force for three (3) years unless otherwise terminated earlier by either Party at any time by giving ninety (90) days prior written notice to the other Party. It may be renewed with mutual consent in writing.
2. If this MoU is inactive for a continuous period of twelve (12) months without communications between the Parties, it shall be considered terminated and shall cease to be in force.
3. This MoU may be modified or amended by mutual consent in writing by the Parties. Such modification or amendment shall come into force on such date as may be mutually agreed upon by the Parties and shall form part of this MoU.
4. Termination of this MoU shall not affect any commitment or arrangement made under this MoU before the termination.

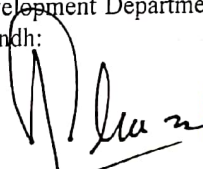


5. Each party will consult with and take the approval of the other party to use the latter's name, the names of the latter's officials/faculty members, and the logo for the activities under this MoU, and dissemination of results, on a case-by-case basis.
6. This Memorandum of Understanding shall be governed and construed under the laws of Pakistan.

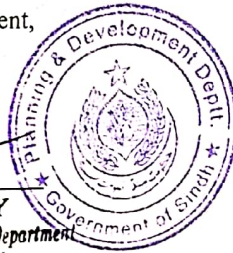
IN WITNESS THEREOF, the Parties hereby execute this MoU (two original copies in the English language). The MoU shall become effective on the date of signing.

Signed for and on behalf of

Planning and Development Department,
Government of Sindh:



Secretary Planning, P&D
SECRETARY
Planning And Development Department
Government of Sindh
Karachi



Witnessed:

Nasim uz Zafar, Nasim uz Zafar
Director-General (R&T Wing), P&DD

Date: 27 - MAY - 2021

Signed for and on behalf of

Institute of Business Management

Talib S. Karim
President

Institute of Business Management

President, IoBM

Witnessed:

M. N. Jahangir
IoBM

Date: 26 - MAY - 21

